

WHITE PAPER

MIXTECH TECHNOLOGY

PATENTED ACID MIXING TECHNOLOGY, COMBINED WITH THE LATEST ELECTRO-CHEMICAL BATTERY ADVANCEMENTS, PRODUCE IMPROVEMENTS IN PERFORMANCE, RELIABILITY AND LIFE IN STARTING, LIGHTING AND IGNITION BATTERIES.

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Updated: June 15th, 2021



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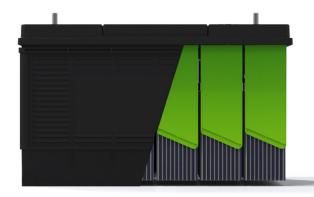


WHAT IS MIXTECH?

MIXTECH is a patented technology built into every DISCOVER MIXTECH battery. MIXTECH uses a vehicle's natural movement to continuously mix the electrolyte inside the battery to eliminate acid stratification and extending battery life. Acid stratification, also known as acid build-up, happens in every lead acid battery when heavier acid settles out of the battery's electrolyte and builds up at the bottom of the cells. (TABLE 1)

Discover's MIXTECH batteries combine the latest electrochemical advancements in battery technology with exclusive and patented acid mixing technology to produce the most significant improvement in performance, reliability and life in starting, lighting and ignition batteries in 50 years.







TRADITIONAL BATTERY

Acid stratification happens when the heavier acid separates from the water in the battery's electrolyte and settles at the bottom of the battery, causing excess corrosion and charge imbalance.



MIXTECH BATTERY

Incorporate patented MIXTECH technology that uses the motion of your vehicle to continuously mix the electrolyte preventing acid stratification.



1	ACID STRATIFICATION causes the useful active material in the battery to be reduced by 40% within six to eight months of normal use creating what is known in the industry as dead lead or inactive active material (Figure 1). Acid stratification causes a battery's charge acceptance to decline by 50% to 70% within 6 months of installation increasing alternator wear and tear and decreasing fuel efficiency.
2	When heavier or hotter acid stratifies or sinks to the bottom of the battery's cells, the upper portion of the cells is subject to low specific gravity and the active material in this area is no longer capable of proper discharge activity.
3	The area of low specific gravity at the top of battery cells that experiences reduced active material activation also experiences increased corrosion which when combined dramatically lowers a battery's cranking power (CCA) and capacity measured in amp hours or reserve capacity (AH/RC).
4	The heavier, stratified acid at the bottom of a battery's cell creates higher specific gravity in that area which prevents proper charge activity at the bottom portion of the plates. This in turn promotes increased internal resistance, lower conductivity and accelerated sulfation on the lower part of the plates.
5	A sulfated battery will eventually only accept a surface charge, resulting in a false positive state of charge, meaning a battery that appears fully charged but that provides low CCA and AH/RC.
6	This false state of charge reading confuses modern vehicle charging systems into thinking the battery is more charged than it is leading to the battery being constantly in an under charged condition and forces alternators to operate inefficiently.
7	ACID STRATIFICATION magnifies the development of hot spots or thermal gradients within a battery that accelerates plate corrosion, battery dry-out, premature capacity loss and reduced life, particularly in extreme climates.
8	ACID STRATIFICATION is the leading cause of all unequal activity across a battery's plates which prematurely reduces a battery's CCA, its available reserve capacity and its useful life.
9	The effects of Acid Stratification lead to the largest portion of battery warranty claims and related costs and also increases alternator wear and fuel expenses.
10	Discover's MIXTECH mixing technology eliminates acid stratification and more than doubles the life of any flooded lead acid battery chemistry by eliminating acid build-up.

EVERY DISCOVER MIXTECH BATTERY DELIVERS UNIFORM ACID DENSITY, HIGHER SUSTAINED PERFORMANCE AND LONGER LIFE AT A LOWER TOTAL COST OF OWNERSHIP WHEN COMPARED WITH **CONVENTIONAL, EFB OR AGM BATTERIES.**



MIXTECH EGM

ENHANCED GLASS MAT FLOODED BATTERY

EGM batteries combine electrolyte mixing with Enhanced Flooded Battery (EFB) technology and the high performance and vibration resistance of valve regulated Absorbed Glass Mat (AGM) batteries to produce a far superior Enhanced Glass Mat (EGM) battery without the same dry-out and thermal runaway risks associated with AGM batteries:

- · Eliminates acid build up
- Increases material utilization, providing superior sustained performance and life
- Decreases thermal gradients and dramatically improves life in extreme temperature operation
- · Has the vibration and cycle life enhancements of highly compressed AGM cells
- Offers significantly improved charge acceptance reducing alternator wear and tear

EGM batteries include Original Equipment Manufacturer (OEM) replacement market models that meet or exceed the original specifications and performance of conventional, EFB or AGM batteries installed as original in Automotive, Commercial Start-Stop and anti-idle vehicles.

Tested and shown to provide greater than 4x the cycle life of comparable conventional batteries, and greater than 2x the life of replacement market EFB or High Cycle batteries according to OEMTEST STANDARD 75073.7.14. EGM batteries maintain dynamic charge acceptance at a rate of 3x higher than conventional batteries without countermeasure against acid stratification.

EGM batteries have been specifically designed to withstand extreme temperatures, to support power-hungry electrical equipment, and the intensive urban or long distance driving needs of people that rely on vehicles to earn their living.

EGM batteries deliver greater reliability, and longer life at a much lowerTotal Cost of Ownership versus other high quality conventional, EFB & AGM batteries.





















MIXTECH EFB

ENHANCED FLOODED BATTERY

EFB batteries incorporate acid mixing technology with the latest Enhanced Flooded Battery (EFB) breakthroughs in lead alloys and unique carbon additives to significantly improve dynamic charge acceptance and cycle life.

EFB batteries maintain dynamic charge acceptance greater than 2x better than conventional or EFB batteries without countermeasure against acid stratification (Figure 4 & 5). MIXTECH EFB is tested and shown to provide 3x the cycle life of comparable conventional batteries tested according to OEM TEST STANDARD 75073.7.14.

EFB batteries support micro-cycling applications that operate at a partial state of charge and that don't require the deep cycling characteristics of MIXTECH EGM batteries.

MIXTECH EFB batteries are replacement market parts that exceed the OEM performance requirements of EFB and AGM batteries in Start-Stop and anti-idle vehicles with regenerative braking and other powerful fuel-saving features.















MIXTECH EMX

PREMIUM FLOODED BATTERY

EMX batteries combine patented acid mixing technology with expanded metal grids and advanced active materials to produce premium batteries for most conventional modern vehicles equipped with standard accessories.

The EMX range includes high capacity OEM replacement market models that meet or exceed original specifications and are excellent for extreme temperature environments.

EMX batteries are tested and proven to provide dramatically improved active material utilization, delivering 2x the cycle life of comparable conventional batteries and 1.5x the life of replacement market EFB batteries according to OEM TEST STANDARD 75073.7.14.

MIXTECH EMX batteries can be used to replace original equipment EFB and AGM batteries.















MIXTECHTechnology eliminates symptoms related to acid build up. This patented acid mixing achieves 100% homogeneous specific gravity at twice the effectiveness, and less than half the time of pump action mixing elements (Figure 2).



Product range includes models designed to meet or exceed Original Equipment Manufacturers performance and quality requirements. Complies with Original Part Matching Quality regulations.



MICRO-CYCLING

Designed to support micro-cycling and partial state of charge use typical of start-stop, anti-idle, highly equipped vehicles and intense urban driving.



ELEMENT BONDING utilizes two rows of glue applied along the top of the cell groups that help resist positive plate growth and reduces vibration related failures.



RESISTANT

ELEMENT and ANCHOR BONDING of cell groups and MIXTECH + XVR [★] components mechanically lock cell connectors and plates in place reinforcing cell stabilization providing Super Heavy Duty (SHD) vibration and shock resistance.



EXTREME TEMPERATURES

Optimized for extreme temperatures. Acid mixing technology decreases thermal gradients and dramatically improves life at extreme temperatures (cold or hot) when compared with other high quality lead acid hatteries



CARBON BOOST

Negative plate CARBON additives improve Dynamic Charge Acceptance (DCA) by up to 1.5x and significantly reduce charging time. When used in conjunction with MIXTECH, original DCA is maintained at a level 3.5x greater than conventional or EFB batteries within 6 months of installation.



ENHANCED ALLOYS

High capacity grids made with Calcium/Tin/Barium enhanced alloys resist corrosion and maximize SHD maintenance free performance and reliability at extreme temperatures. A further advantage of this alloy is its recyclability compared with alloys containing silver. 1



GLASS

Compressed AGM cell design with Enveloped + non-woven AGM separators reduce plate shedding, provide continuous cycling stability, improve vibration resistance and support optimal performance even in extreme temperatures.



HOTEL LOADS

Suitable for Dual Purpose High Cycle & Starting applications with continuous use starting and hotel loads.



NaSO₄ Sodium Sulphate additives improve the cycle life, charge acceptance and maintenance free operations

Discover MIXTECH		OVER Ch egm		OVER CH EFB		OVER CH EMX		IDARD MIXING
Features & Benefits	AUTO.	сомм.	AUTO.	сомм.	AUTO.	сомм.	AUTO.	сомм.
Exclusive Patented Acid Mixing Technology	to keep the	components a acid inside tl ceptance; elin	ne battery in	constant circ	ulation; ensu	ıring uniform	acid gravity;	
Eliminates acid stratification - the #1 killer of batteries ■	✓	✓	✓	✓	✓	✓	-	-
Minimizes sulphation preventing premature capacity loss	✓	✓	✓	✓	✓	✓	-	-
Maintains DCA in severe duty & PSOC use up to 3 times better than conventional or EFB batteries without mixing - reducing alternator loads and fuel consumption ❖◆	> 3x	> 3x	> 2x	> 2x	> 1.5x	> 1.5x	х	х
Sustains original performance protecting your investment	✓	✓	✓	✓	✓	✓	-	-
Ensures uniform active material utilization across the whole of the plate guaranteeing longer and sustained high performance life	✓	✓	✓	✓	✓	✓	-	-
Eliminates localized internal heat gradients (hot spots) preventing premature failure	✓	✓	✓	✓	✓	✓	-	-
Delivers longer battery life in extreme environments (hot or cold)	✓	✓	✓	✓	✓	✓	-	-
Tested and proven to deliver longer life vs. conventional non-mixing according to OEMTEST STANDARD 75073.7.14 (Table 2)	> 4x	> 4x	> 3x	> 3x	> 2x	> 2x	х	х
Enhanced Flooded Battery Benefits and Features		Flooded Batter life - even in t ries.						
Advanced Calcium/Tin/Barium alloys increase life	✓	✓	✓	✓	✓	✓	-	-
CARBON additives improve dynamic charge performance	✓	✓	✓	✓	-	-	-	-
Increased active material density improves high and micro-cycle performance	///	111	√	√	-	-	-	-
Fiber-Lock plate scrim reduces active material erosion	✓	✓	✓	✓	✓	✓	✓	✓
Enveloped + AGM separators increase cell compression; reduce plate shedding; provide three times the cyclic stability and ten times the vibration resistance of a standard battery. This enhanced design keeps the acid in contact with the grids maintaining its optimal performance even in extreme temperatures	√	√	-	-	-	-	-	-
Envelope separators reduce internal resistance and short circuits	✓	✓	✓	✓	✓	✓	✓	✓
Thick Calcium/Tin/Barium grids provide Super HD reliability and life	√√	√ √	✓	✓	-	-	-	-
Carbon enhanced alloys improve DCA and micro-cyclic ability	✓	✓	✓	✓	-	-	-	-
Calcium expanded (+/-) grids with Enhanced Active Material improve CCA performance	√	✓	✓	✓	✓	✓	✓	✓
Highly compressed cell groups increase performance & vibration resistance	✓	✓	-	-	-	-	-	-
Deep set cell groups enhance maintenance free performance and life Ideal for start-stop vehicles with regenerative breaking, tougher drive	✓	1	✓	✓ ✓	✓ -	✓ -	✓ -	✓ -
schedules, multiple accessories and/or higher than normal energy demands Improved performance and life in anti-idle start-stop vehicles with	///	///	√ √	√ √	✓	√	-	-
challenging schedules and increased accessory loads Exceed SAE J240 75°C / 167°F cycle life requirements	///	///	√ √	√√	,	✓	_	
Enhanced features with MIXTECH improves DCA and life at a lower	***	√√√	√ √	√ √	✓ ✓	√	-	-
cost than other Conventional, EFB or AGM batteries								
Similar capacity Replacement part for AGM Original Equipment battery	*	* * * * * * * * * *	√	√	-	-	-	-
Similar capacity Replacement part for EFB Original Equipment battery	///	///	//	44	✓	√	- ✓	-
Replacement part for conventional Original Equipment battery	////		///	///		//		
Replacement part for conventional replacement market battery	////	////	///	///	√ √	√ √	✓	✓
Extreme Vibration Resistance Design Features (XVR)								
ANCHOR BONDING (bottom) for shock related vibration resistance	-	√	-	√	-	-	-	-
ELEMENT BONDING (top) for vibration and positive grid growth resistance MIXTECH XVR*: Internal XVR devices that mechanically enhance and	✓	√ √	✓	✓ ✓	✓	✓	✓	✓
lock cell connectors and plates in place reinforcing cell stabilization, helping to neutralize the effects of vibration Optimized and compressed cell groups increase vibration resistance	-		-	V	-	-	-	-
and increase the effectiveness of AGM separators Enveloped + AGM Separators compress active mass and prevent shedding	✓ ✓	✓ ✓	-	-	-	-	-	-
	√	✓	- ✓	- ✓	- ✓	- ✓	- ✓	- ✓
Fiber Lock plate lamination improves active mass integrity			V	V		V		V
Exceeds EN VIBRATIONS (V3) (V4) requirements	√	√	-	-	-	-	-	-
Exceeds EN VIBRATIONS (V2) requirements	√	√	√	√	-	-	-	-
Meets EN VIBRATIONS (V1) requirements Up to 10 times the vibrations resistance of standard batteries	> 6x	> 10x	√ 3x	√ 3x	×	×	×	×
according to EN level 4 & J3060 (Table 2) level 1, 2 & 3 standards								
Ideal for Commercial Vehicle frame-rail installation	√ √	√ √	✓	√ √	-	-	-	-

Discover MIXTECH Features & Benefits		OVER Ch egm		OVER CH EFB		OVER CH EMX		DARD MIXING
		сомм.	AUTO.	сомм.	AUTO.	сомм.	AUTO.	сомм.
Extremely Safe & Environmentally Friendly Technology	the most co	ommon battery	type availab	vith recycled p le in the marke truction so tha	et today. Liqui	d electrolyte c	overs all inter	nal parts.
Double cover labyrinth design provides spill protection and improves gas recombination and safety	✓	✓	✓	✓	✓	✓	✓	✓
Impact resistant case with reinforced walls for durability	✓	✓	✓	✓	✓	✓	✓	✓
Sealed tip/tilt double covers integrate flame arrestors for added safety	✓	✓	✓	✓	✓	✓	✓	✓
Maintenance free vents increase battery life and prevent terminal corrosion	✓	✓	✓	✓	✓	✓	✓	✓
Integrated folding handles allow easy carrying and installations	✓	✓	✓	✓	✓	✓	✓	✓
Terminal guards and post protectors guard against short circuits	✓	✓	✓	✓	✓	✓	✓	✓
100% recyclable materials	✓	✓	✓	✓	✓	✓	✓	✓
Designed for Industry Leading Performance in Start-Stop and Commercial, Transport and Transit Vehicles	state-of-the	art in acid str	atification an	signed for high d vibration res all highly dem	sistance. Enha	anced battery		
Thick High-Cycle plates for improved capacity and cycle life	///	///	//	√ √	-	-	-	-
PE + non-woven AGM separators improve cycle life and vibration resistance	///	///	-	-	-	-	-	-
Fiber-Lock plate lamination improves active mass adhesion	✓	✓	✓	✓	✓	✓	✓	✓
Envelope Separators prevent short circuits	✓	✓	✓	✓	✓	✓	✓	✓
Virtually eliminates Monday morning no-starts	///	///	✓	✓	-	-	-	-
Maintains vehicles start-stop functionality delivering desired CO ² savings *	///	111	//	//	✓	✓	-	-
When left discharged for extended periods of time, charge acceptance will exceed 25 amps within 60 minutes of re-start	✓	✓	✓	✓	✓	✓	-	-
Complies with Off-Road Machine cold cranking requirements (ORMCCA) (SAE J930) (Table 2)	///	///	✓	✓	-	-	-	-
Proven to deliver up to four times the life of tested competitors replacement market EFB batteries according to OEMTEST STANDARD 75073.7.14 (Table 2)	4x	4x	2x	2x	1.5x	1.5x	х	х
Delivers up to four times the Industry Standard life at extreme temperatures. (SAE J240 75°C / 167°F cycle life)	4x	4x	3x	3x	2x	2x	х	х
Exceeds COMMERCIAL battery industry average standards when subjected to rigorous discharge-charge cycles (SAE J3060 - J2185.2012 -Table 2-)	4x	4x	2x	2x	1.5X	1.5X	200	200
Compliant with JIS D5301:2006 Commercial battery standards	✓	✓	✓	✓	-	-	-	-
Exceeds EN Heavy and Super Heavy-Duty Battery requirements	EN4	EN4	-	EN3	-	EN2	-	-
Designed, Built and Tested for Best in Class Quality and Value								
Exceeds AGM performance at a lower cost	✓	✓	-	-	-	-	-	-
Exceeds EFB performance and life at a lower cost	-	-	✓	✓	✓	✓	-	-
Exceeds OEM replacement part quality at a lower cost	111	///	//	/ /	✓	✓	-	-

Acid stratification happens naturally and is accelerated if (1) the battery operates in a partial State of Charge (below 80%); (2) the battery seldom receives a full charge, (3) the battery is constantly cycled, and (4) the battery is left standing for long periods of time. Driving vehicles for short distances with power hungry accessories engaged contributes to acid stratification. Large luxury cars and commercial vehicles are especially prone to acid stratification. Acid stratification is application related and is not a battery defect per se but represents the largest portion of battery warranty costs. Discover's award winning acid mixing technology more than doubles the life of any flooded lead acid battery chemistry by eliminating acid stratification, the #I killer of lead acid batteries.

MIXTECH batteries maintain dynamic charge acceptance (DCA) up to 3 times greater than conventional, EFB or AGM batteries when used in severe duty and partial state of charge (PSOC) use. Higher DCA allows more energy to be recovered and stored faster allowing the battery to support electrical loads for longer periods of "no-alternator" operation. This saves fuel! Fuel savings are also secured because the stop-start function in many cars can also be the texturbilized if the battery maintains its DCA and is able to recover and store more current. Typical stop-start technology becomes disabled if the battery's state of charge becomes too low until the battery recharges which reduces fuel saving possibilities. The better a battery's DCA, the more efficiently the batteries active materials are utilized and the greater the number of full capacity cycles and stop-start events it can support, and the greater the fuel savings. Typical lead acid batteries start with a relatively high DCA but this degrades rapidly with use stabilizing within a few short months of use at around 30% to 50% of its original DCA².

♦ MIXTECH batteries - within 6 months in service - maintain a DCA up to 3x higher than any lead acid battery without MIXTECH

* XVR not available on all models

1 <u>Development of new positive-grid alloy and its application to long-life batteries for automotive industry.</u> Authors: Furukawa, Jun; Nehyo, Y.; Shiga, S. Affiliation: AA(R&D Division, The Furukawa Battery Co., Ltd, 23-6 Kuidesaku, Shimofunao-machi, Joban, Iwaki-city, Fukushima 972-8501, Japan), AB(R&D Division, The Furukawa Battery Co., Ltd, 23-6 Kuidesaku, Shimofunao-machi, Joban, Iwaki-city, Fukushima 972-8501, Japan), AC (R&D Division, The Furukawa Battery Co., Ltd, 23-6 Kuidesaku, Shimofunao-machi, Joban, Iwaki-city, Fukushima 972-8501, Japan) Publication: Journal of Power Sources, Volume 133, Issue 1, p. 25-31.

2 Characterization of Dynamic Charge Acceptance for Lead-Acid Batteries in Micro-Hybrid Vehicles, Heide Budde-Meiwes*1, Dominik Schulte2, Julia Kowal1, Dirk Uwe Sauer1, Ralf Hecke3, Eckhard Karden4,
1Electrochemical Energy Conversion and Storage Systems Group, Institute for Power and Electrical Drives (ISEA), RWTH Aachen University, Germany, Jägerstraße 17-19, 52066 Aachen, *batteries@isea.rwth-aachen.de

GLOSSARY					
EMX Premium Battery with patented MIXTECH Technology	nology EFB Enhanced Flooded Battery with patented MIXTECH Technology EGM Enhanced Glass Mat EFB battery with patented MIXTECH Technology				
AGM Absorbed Glass Mat AH Amp Hour CCA Cold Cranking Amps					
HD Heavy Duty	OEM Original Equipment Manufacturer	PE Polyethylene			
PSOC Partial State of Charge SHD Super Heavy Duty SOC State of Charge		SOC State of Charge			
TCO Total Cost of Ownership					
DCA Dynamic Charge Acceptance. A measurement of the battery's ability to absorb a charge in relation to the capacity of the battery expressed in Amps per amp hour of battery capacity.					



FIGURES & TABLES

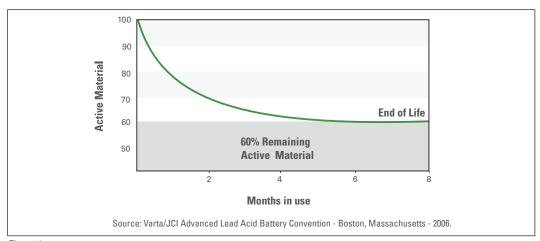


Figure 1

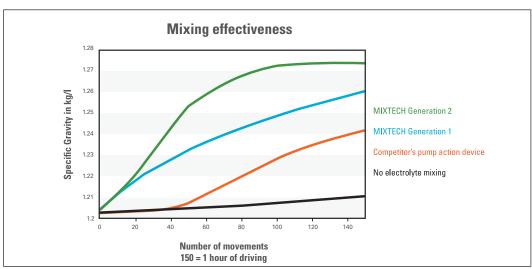


Figure 2

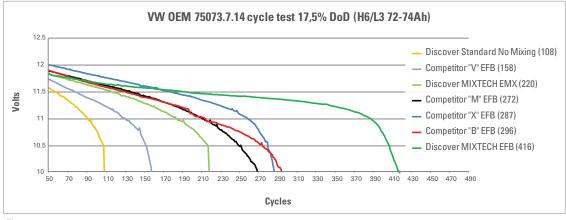


Figure 3



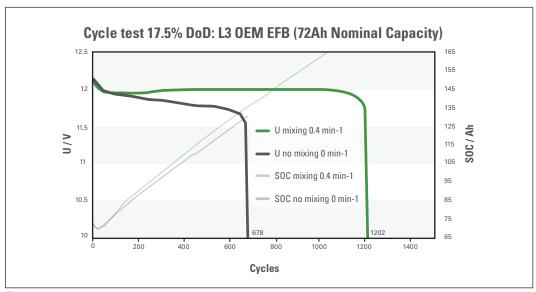


Figure 4

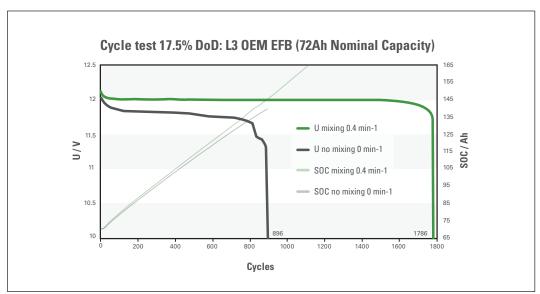


Figure 5

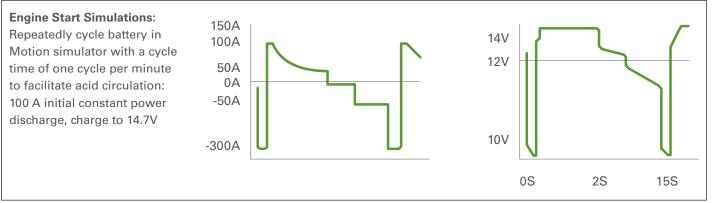


Figure 6



What happens in a Stratified Battery vs. a Battery with Homogeneous Acid

CONDITION / FEATURE	ACID STRATIFICATION Top of Cell	HOMOGENEOUS Throughout	ACID STRATIFICATION Bottom of Cell
Specific Gravity	1.18 S.G at the cell top	1.28 S.G throughout the cell	1.35 S.G at the cell bottom
Electrolyte Conductivity	76 mΩcm ⁻² *	82 mΩcm ⁻² *	68 mΩcm ⁻² *
Electrolyte Freezing point °F / °C	-4° / -20°	-76° / -60°	-49° / -45°
Positive Grid Corrosion	Accelerated	Standard	-
Negative Lug Corrosion	Accelerated	Standard	-
Charge Acceptance	High	Standard	Low & Degraded
Discharged Sulfate Concentration (SULFATION)	Low	Standard	High & Degraded
Active Material Stability	Unstable / Brittle	Standard	Unstable/Soft/Shedding
Internal Resistance to Charge Acceptance	Low	Standard	High & Increasing
State of Charge Readings	False	Generally Correct	False
Battery Condition or Status	Prematurely Failing	Normal Aging Prematurely Failin	

^{*} LABAT 2017, Golden Sands, Bulgaria, June 13-16, 2017 Copyright Johnson Controls 2014

Table 1

OEM Start-Stop, Anti-Idle and HD Commercial Vehicle Battery Testing VW 75073.14 vs. SAE J3060 Performance Results (historical J2185)

VW 75073.7.14 OEM Test Standard	SAE J3060 (Old J2185) Test Criteria
Alternate charge and discharge	Alternate charge and discharge
Discharge at 17.5% of I20	Discharge 25A
Discharge for one hour	Discharge for one hour
Charge at 14.4CV	Charge 25A at 14.8V for 2.5 hours
No condition charge allowed	Condition Charge to eliminate ACID STRATIFICATION - every 26 cycles
No Rest	Rest
Repeat until discharge voltage fails to maintain above 10.2V	Test at rated CCA for 50S. Must pass above 7.2V
Temperature 25°C/77°F	Repeat every 26 cycles
	Temperature 50°C/122°F

Table 2



APPENDIX

PASSIVE MIXING ELEMENTS FOR ELECTROLYTE CONVECTION IN FLOODED LEAD ACID BATTERIES STUDY

Chemie Ingenieur Technik's study provides information about the effectiveness of passive mixing elements, resulting in homogeneous electrolyte and increase of the battery life.



Passive Mixing Elements for Electrolyte Convection in Flooded Lead-Acid Batteries

Flooded lead-acid batteries that are used in micro-hybrid vehicles in start-stop mode - and as a result operate in a partial state of charge-are subjected to immense cyclic loads. This results in inhomogeneous acid density distribution, which in turn causes premature capacity loss. Passive mixing elements were used to offset inhomogeneities in the electrolyte. To assess the effectiveness of the passive mixing elements, flooded lead-acid batteries were aged in a laboratory. The results show that the mixing elements homogenize the electrolyte and in doing so increase the life of the battery by up to a factor of 6. The effect increases the greater the acceleration of the car that contains the battery.

Keywords: Acid stratification, Electrolyte convection, Micro-hybrid vehicles, Passive mixing elements

Source: Chemie Ingenieur Technik 2011. DOI: 10.1002/cite.201100086